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×2 Connect partner program: training requirements

Welcome to the ×2 Connect Bosch Video Partner Program. Connecting with the right partners is key to unlocking business success. Bosch helps system integrators like you grow your business, embrace sustainability, and support predictive solutions. ×2 Connect is a tiered program: Be our partner and reach Silver, Gold and Platinum levels.

The trainings below can help your team understand and better utilize our systems. Together, through the Bosch x2 Connect Partner Program, let's explore the path of learning.

In order to reach the next partner level, we request our partners to fulfill the relevant training requirements within 6 month after reaching a next level.

	Commercial training		Technical training	
SI Partner level	Included in training module	Rules defined	Included in training module	Rules defined
Silver	Optional only*		Optional only*	
Gold	 Sales introduction webinar (local sales team) Optional: Several online product specific trainings 	Minimum of 2 people trained as 'Bosch expert' OR 50% of sales team trained	Gold training curriculum: Camera expert certification Video Analytics expert certification	Minimum of 2 people trained as 'technical Bosch expert' OR 50% of technical team trained
Platinum	■ Same as Gold, more colleagues trained	Minimum of 4 people trained as 'Bosch expert' OR 50% of sales team trained	Platinum training curriculum: See Gold, plus: Video Analytics master certification	Minimum of 3 people trained as 'technical Bosch expert' OR 50% of technical team trained